

Message Text

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ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 DODE-00 NSAE-00 USIA-15

TRSE-00 ERDA-07 CIAE-00 COME-00 /041 W

-----101273 090500Z /15

R 081533Z DEC 77

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 2624

UNCLAS CAIRO 20681

EXCON

E. O. 11652: N/A

TAGS: BFOL, ESTC, EG

SUBJ: REQUEST FOR A RECOMMENDATION UNDER THE FC-243

- (NOW DIB-625P) PROCEDURE: SHADIN CO., CAIRO, EGYPT

REF: (A) STATE 287934, (B) CAIRO 17249, (C) CAIRO 14246

1. REGRET DELAY IN REPLYING TO ORIGINAL INQUIRY. AS REPORTED REFS B AND C, EMBASSY ENCOUNTERED DIFFICULTY IN LOCATING SHADIN CO. AND REQUESTED ANY ADDITIONAL INFORMATION DEPT OR INTERESTED AMERICAN COMPANY MIGHT BE ABLE TO PROVIDE. NO REPLIES WERE EVER RECEIVED TO OUR REQUESTS FOR ADDITIONAL INFORMATION.

2. EVENTUALLY WE NONETHELESS WERE ABLE TO DETERMINE THAT 60 HAJAZ STREET, HELIOPOLIS, CAIRO, HAD BEEN RESIDENCE OF PERSONS IDENTIFIED TO US BY GUARDIAN AS FUAD SHADIN AND HIS FATHER. THEIR APARTMENT WAS REPORTED VACATED SOME MONTHS AGO, AT WHICH TIME PARTY ALLEGEDLY MOVED TO NEW LOCATION (NASR CITY IN CAIRO) WITHOUT LEAVING SPECIFIC FORWARDING ADDRESS. FURTHER PERSONAL CHECK BY EMBOFF AT NASR CITY, INCLUDING AT LOCAL POST OFFICE, BROUGHT NO RESULTS. AS DEPT AWARE, THERE IS
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NO TELEPHONE BOOK OR CENTRAL DIRECTORY SERVICE FROM WHICH SUCH INFORMATION CAN BE SOUGHT.

3. ON DECEMBER 7, 1977, HOWEVER, QUITE BY CHANCE, AN M. S. REDA CALLED (FOR THE FIRST TIME) AT EMBASSY COMMERCIAL SECTION IN THE COMPANY OF AN AMERICAN BUSINESSMAN HE IS REPRESENTING. IN COURSE OF CONVERSA-

TION, HE IDENTIFIED HIMSELF AS SENIOR PARTNER OF SHADIN COMPANY, WHICH HE ACKNOWLEDGED HAD FORMERLY BEEN LOCATED AT HELIOPOLIS ADDRESS. REDA STATED THERE IS NO INDIVIDUAL IN THE FIRM NAMED SHADIN. IN COURSE OF CONVERSATION, EMBOFF TOOK OPPORTUNITY TO OBTAIN FROM REDA FOLLOWING WTDR-TYPE INFORMATION:

- SHADIN CO., 50 KHEDR ELTOONY STREET, NASR
- CITY, CAIRO. (TELEPHONE 830777); COMPANY
- ESTABLISHED IN 1973. NUMBER OF EMPLOYEES:
- 3 SALESMEN, 4 SKILLED AND 4 UNSKILLED
- WORKERS. AUTHORIZED CAPITAL: LE 10,000.
- WORKING CAPITAL: LE 10,000. ANNUAL SALES
- VOLUME: LE 300,000. COMPANY SELLS TO FOLLOW-
- ING COUNTRIES IN ORDER OF SALES: LEBANON,
- IRAQ, AND SAUDI ARABIA. IS IMPORTER OF
- ELECTRONIC EQUIPMENT AND PARTS. ADDRESS OF
- REPRESENTATIVE IN U. S.: SHADIN CO., 6950
- WAYZATA BLVD., MINNEAPOLIS, MINN. 55426.
- NAMES AND ADDRESSES OF FOREIGN COMPANIES
- REPRESENTED LISTED AS FOLLOWS: AMPEX,
- FRIBOURG, SWITZERLAND (ACQUIRED 1977);
- KLIEGL BROS., LONG ISLAND CITY, N. Y.
- (1975); BETA SERVICE, 600 S. COUNTY ROAD
- 18, MINNEAPOLIS, MINN; AND TARAN INTER-
- NATIONAL, BISHOPS STORTFORD, ENGLAND (1974).

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- BANK REFERENCES GIVEN: BANQUE DU CAIRE,
- CAIRO; FIRST MINNEAPOLIS, MINNEAPOLIS, MINN.

4. SHADIN CO. EVIDENTLY IS SMALL- TO MEDIUM-SIZED OPERATION IN ELECTRONICS FIELD, SELLING, AS WILL BE NOTED ABOVE, IN LEBANON, IRAQ AND SAUDI ARABIA (AS WELL AS, PRESUMABLY, IN EGYPT). WHILE EMBASSY HAS NO REPEAT NO REASON TO DOUBT BONA FIDES OF M. S. REDA AND SHADIN CO., POSSIBILITY SEEMS CLEARLY PRESENT OF RESALE OTHER THAN IN EGYPT. UNDER CIRCUMSTANCES, BELIEVE FURTHER INFORMATION SHOULD BE DEVELOPED ON ULTIMATE END USER OF AMPEX EQUIPMENT BEFORE COMPANY IS ACCEPTED AS PARTICIPANT UNDER SUBJECT PROCEDURE.

5. ADVISE IF DEPARTMENT WISHES EMBASSY TO PURSUE MATTER LOCALLY. IF SO, INFORMATION ON NATURE OF PROPOSED AMPEX-SHADIN TRANSACTIONS WOULD BE HELPFUL.

EILTS

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Control Number: n/a
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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Executive Order: N/A
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Format: TEL
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Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19771279/aaaacpcf.tel
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To: STATE
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